

CGIE

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MARCH 2024



CGIF PROFILE

Overview

- Credit Guarantee and Investment Facility (CGIF), a trust fund of Asian Development Bank (ADB), was established in November 2010 with capital contributions from ASEAN+3 governments and ADB.
- **Objective:** promote financial stability and boost long-term investment in the ASEAN+3 region by developing local capital markets
- Main function: providing credit guarantees for local currency denominated bonds

Background of Establishment

- Prevention of currency crisis
- Accelerate economic development of ASEAN+3
- Develop capital markets (bond markets) in the region
- Rebalance excessive dependence on bank loans
- Help companies issue bonds in matching currency and tenor with their investments
- Transcend country sovereign ceilings
- Introduce issuers to new bond markets



GOVERNANCE

Contri	ibutors	Board of Directors			
ASEAN 10.45%		Director	Representative	Agency	
		Shuo ZHANG	e	China EXIM	
Korea 14.80%	China 29.60%	Jiandi YE	(PRC MOF	
US\$1,1	59mp	Yasuaki NEGISHI		JBIC	
paid-in		Kunihiko NAKANISHI		Japan MOF	
ADB ADB		Sang Hun KIM	*• *	KEXIM	
15.54%	Innan	SHUM Jin-Chyi Kevin		ASEAN	
	Japan 29.60%	Craig ROBERTS	ADB	ADB	
Executive	Committee	Hongwei WANG (CEO)	CGIF	CGIF	
Hongwei Wang	Chief Executive Officer	Mitsuhiro Yamawa		Deputy CEO/ nief Risk Officer	
Anuj Awasthi	Vice President Operations	Aarne Dimanlig	Chief	Credit Risk Officer	
Gene Soon Park	General Counsel & Board Secretary	Dong Woo Rhee	Chie	f Financial Officer	
Jackie Bang	Internal Auditor	Hou Hock Lim		porate Planner & lead of BPPMS	

Board of Directors



WHY ISSUE LOCAL CURRENCY BOND?

Prevent currency mismatch

• Allow the borrower to service their debts in the same currency as their income and guard against currency fluctuations.

Provide fixed-rate financing

• Enable borrowers to lock-in a favorable interest rate that is fixed throughout the life of the bond for a more stable and predictable financing cost that help them to better manage their cash flows.

Diversify funding sources

• Expand and diversify the borrower's **sources of funding beyond typical bank loans** and to have **easier access to the capital markets** thus, broadening investor bases for sustainable growth.

Lengthen bond tenor

• Enjoy longer-term bonds that match the income streams and investment targets of the borrower to avoid reliance on short-term loans that may expose them to refinancing risk.

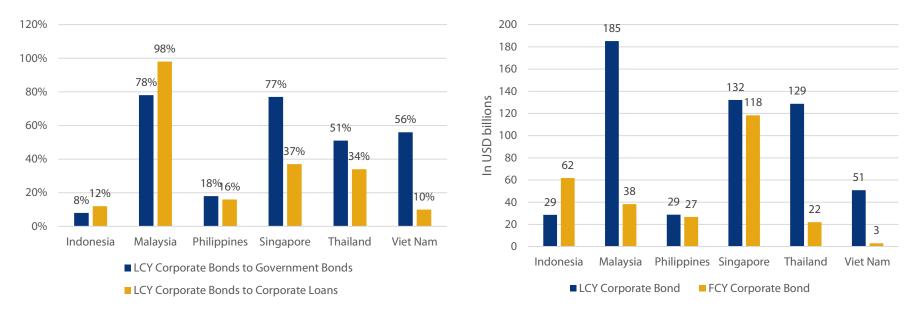


PROMOTING LOCAL CURRENCY CORPORATE BONDS IN ASEAN+3

Corporate Bond Market in ASEAN

Size of LCY Corporate Bond Markets in ASEAN Relative to Government Bonds and Corporate Loans, 2022

Outstanding Foreign Currency and Local Currency Corporate Bonds in ASEAN, 2022

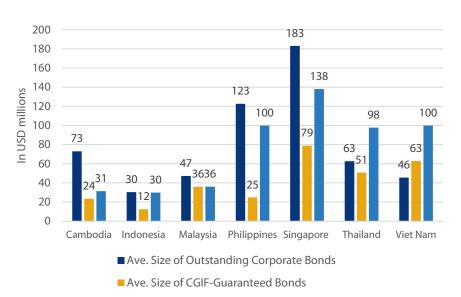


• Still some room to grow: Even though local currency-denominated (LCY) corporate bonds are gaining traction in ASEAN as opposed to foreign currency-denominated (FCY) corporate bonds, LCY corporate bonds are less explored compared to corporate loans.



PROMOTING LONG TERM FINANCING IN ASEAN+3

Corporate Bonds in ASEAN

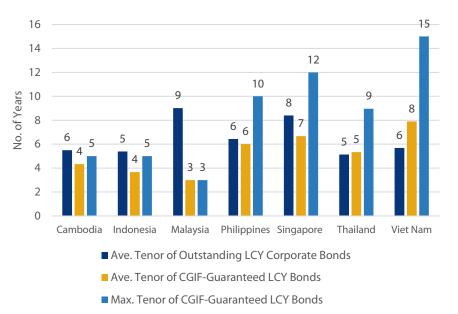


Issuance Size of Corporate Bonds

in ASEAN, 2022

Max. Size of Issued CGIF-Guaranteed Bonds

Maturities at Issuance Date of Corporate Bonds in ASEAN, 2022



• CGIF can support **long-term corporate bonds**, depending on the development of corporate bond market per ASEAN country and type of corporate bond to be issued.

Notes:

1) The value of CGIF-guaranteed bonds (outstanding and matured) reflects the USD-equivalent at issue date.

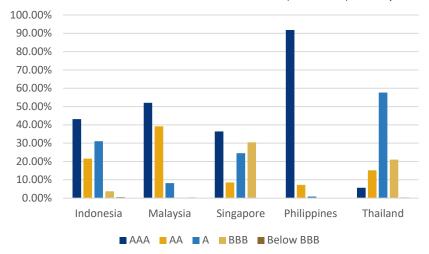
2) For the Philippines, one guaranteed bond had issue amount of Php10 billion, wherein CGIF's exposure was up to PHP4.69 billion (~USD100 million-equivalent). Source: Bloomberg; CGIF.



ENABLING FIRST-TIME ISSUERS TO ACCES THE BOND MARKET

Profile of Corporate Bond Issuers in ASEAN

Credit Rating Distribution of Corporate Bonds in ASEAN, 2022



As percentage of outstanding value of rated corporate bonds per country

Dominance of SOEs and Listed Companies in Corporate Bond Markets in ASEAN, 2022

Ratio of outstanding corporate bonds of SOEs and listed companies to LCY corporate bond market per country



- Access to corporate bond market remains as critical issue to able corporates in ASEAN countries due to credit rating cliff and overcrowding of SOEs and listed companies.
- CGIF helps **first-time issuers** to tap the corporate bond market for longer term financing.



WHY A CGIF GUARANTEE?

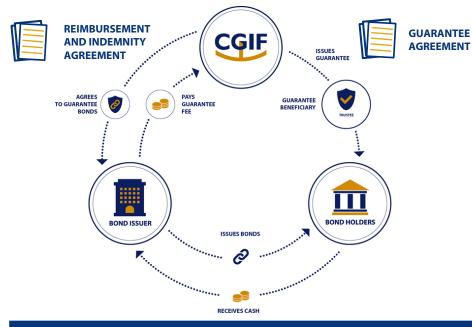
- ✓ Guarantees are backed by paid-in-capital from contributors with conservative leverage ratio of 1.15x
- ✓ Over US\$1.20 bn assets kept in cash or liquid securities with **minimum rating of A+**
- ✓ Consistent **investment grade rating** with stable outlook since 2014

Agency	Scale	Rating	Date
S&P Global Ratings	Global	AA/A-1+	28 Feb 23
RAM	National	AAA	4 Dec 23
	National	AAA	21 Nov 23
Fitch Ratings	National	AAA	22 Dec 23
	National	idAAA	07 Aug 23



GUARANTEE STRUCTURE

General Bond Guarantee Structure



Guarantee Terms

- Irrevocable & unconditional
- Covers non-payment event
- Guarantees up to 100% principal and interest payments
- Upon a demand made for a missed payment, CGIF retains the right to:
 - (i) accelerate principal claim payments, or

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(ii) maintain payment schedule

CGIF Transaction Parameters

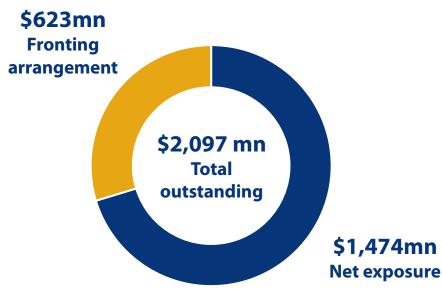
Issuer eligibility	ASEAN+3 Company with acceptable credit profile to CGIF
Bond Type	General Corporate / Project Finance / Securitization
Currency	ASEAN+3 Currency
Size	Up to USD231.6 million per Issuer
Tenor	• Up to 10 years (15 years subject to credit quality and justification)
Use of Proceeds	 Proceeds not to be used for prohibited activities Satisfies CGIF's environmental and safeguard standards



GUARANTEE OVERVIEW

Cumulative Footprint



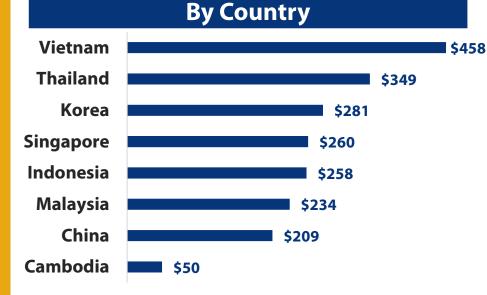






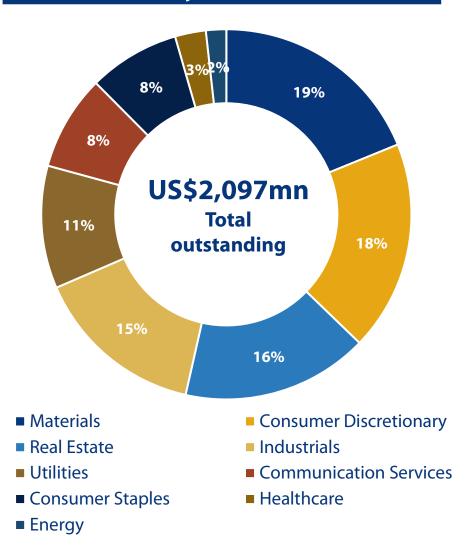
PORTFOLIO OVERVIEW

By Sector

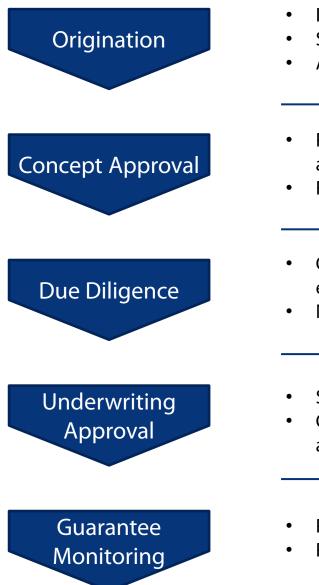


By Currency









GUARANTEE PROCESS

- Introduction of new opportunity to the transaction team
- Submission of the Preliminary Information Pack (PIP)
- Assess bond market development angle
- Present to the Guarantee and Investment Committee (GIC) a detailed description of the guarantee
- Request to commence due diligence (DD)
- Conduct comprehensive DD including but not limited to credit, environmental, legal, and integrity due diligence
- Negotiate term sheet
- Submit detailed proposal to GIC and Board for final approval
- Commence documentation and issuance of bonds once approval is obtained
- Periodic monitoring of accounts (e.g., financial covenants)
- Report to the GIC any material adverse events



APPENDIX 1: GUARANTEE TRANSACTIONS



	BOND ISSUER	INDUSTRY	BOND ISSUE SIZE (LCY & USD EQUIV.)	GTEE %	BOND TENOR	DATE OF ISSUANCE
1	Noble Group	Trading Companies & Distributors	THB 2.85 billion ¹ (~USD 98 million)	100%	3 years	26 Apr 2013
2	PT BCA Finance	Consumer Finance	IDR 300 billion ¹ (~USD 25 million)	100%	3 years	4 Dec 2013
2	PT DCA Findice	consumer Finance	IDR 120 billion ¹ (~USD 11 million)	100%	3 years	18 Mar 2014
3	Kolao Holdings	Specialty Retail	SGD 60 million ¹ (~USD 48 million)	100%	3 years	21 Aug 2014
4	PT Professional Telekomunikasi Indonesia ²	Diversified Telecommunications Services	SGD 180 million (~USD 138 million)	100%	10 years	27 Nov 2014
5	MasanConsumerHoldings Company Limited	Food Products	VND 2.1 trillion (~USD 98 million)	100%	10 years	5 Dec 2014
6	PT Astra Sedaya Finance	Consumer Finance	SGD 100 million ¹ (~USD 76 million)	100%	3 years	18 Dec 2014
7	IVL Singapore Pte. Ltd.	Chemicals	SGD 195 million (~USD 137 million)	100%	10 years	7 Oct 2015

¹Fully redeemed. ²Issuer was changed from Protelindo Finance B.V. on 3 August 2016.



	BOND ISSUER	INDUSTRY	BOND ISSUE SIZE (LCY & USD EQUIV.)	GTEE %	BOND TENOR	DATE OF ISSUANCE
8	Vingroup Joint	Real Estate	VND 1.95 trillion ¹ (~USD 87 million)	100%	5 years	18 Feb 2016
0	Stock Company	Management & Development	VND 1.05 trillion (~USD 47 million)	100%	10 years	18 Feb 2016
9	AP Renewables, Inc.	Independent Power and Renewable Electricity Producers	PHP 10.7 billion ^{1,2} (~USD 224 million)	-	10 years	8 Mar 2016
10	PT Mitra Pinasthika Mustika Finance	Consumer Finance	IDR 140 billion ¹ (~USD 11 million)	100%	3 years	11 Mar 2016
10		Consumer Finance	IDR 160 billion ¹ (~USD 12 million)	100%	3 years	28 Apr 2016
11		Health Care	SGD 50 million ¹ (~USD 37 million)	100%	5 years	7 Jul 2016
11		Providers & Services	SGD 50 million ¹ (~USD 37 million)	100%	7 years	7 Jul 2016
12	KNM Group Berhad	Construction & Engineering	THB 2.78 billion ³ (~USD 78 million)	100%	5 years	18 Nov 2016

¹Fully redeemed.

²GIF risk-shares the rights and obligations of the fronting guarantor, the Asian Development Bank (ADB), on a first loss basis up to CGIF's guaranteed exposure of PHP4.687 billion (~USD100 million in equivalent).

³Guarantee call occurred.



	BOND ISSUER	INDUSTRY	BOND ISSUE SIZE (LCY & USD EQUIV.)	GTEE %	BOND TENOR	DATE OF ISSUANCE
			PHP 1 billion ¹ (~USD 20 million)	75%	5 years	10 Feb 2017
13	ASA Philippines Foundation, Inc.	Consumer Finance	PHP 500 million ¹ (~USD 10 million)	75%	5 years	28 Jun 2017
			PHP 500 million (~USD 10 million)	75%	5 years	10 Jan 2018
14	Mobile World Investment Corporation	Specialty Retail	VND 1.14 trillion ¹ (~USD 50 million)	100%	5 years	17 Nov 2017
15	Siamgas and Petrochemicals Oil, Gas &	Oil, Gas &	THB 2.0 billion (~USD 64 million)	85%	5 years	28 Feb 2018
15	Public Company Limited	y Limited Consumable Fuels	THB 2.0 billion (~USD 61 million)	70%	5 years	7 Dec 2018
16	The Pan Group JSC	Food Products	VND 1.14 trillion (~USD 49 million)	100%	5 years	10 Sep 2018
17	Hoop My Modical Corporation	Health Care Providers	VND 930 billion (~USD 40 million)	100%	5 years	5 Oct 2018
	Hoan My Medical Corporation	Hoan My Medical Corporation & Services	VND 1.40 trillion (~USD 60 million)	100%	7 years	5 Oct 2018



	BOND ISSUER	INDUSTRY	BOND ISSUE SIZE (LCY & USD EQUIV.)	GTEE %	BOND TENOR	DATE OF ISSUANCE
10	AEON Credit Services Consumer	PHP 900 million ¹ (~USD 17 million)	100%	3 years	16 Nov 2018	
18	(Philippines) Inc.	Finance	PHP 100 million (~USD 2 million)	100%	5 years	16 Nov 2018
19	Boonthavorn Ceramic 2000 Co., Ltd.	Specialty Retail	THB 2.0 billion ^{1,2} (~USD 61 million)	50% ²	5 years	17 Dec 2018
20	Yoma Strategic Holdings Ltd.Real Estate Management & DevelopmentTHB 2.22 billion (~USD 70 million)1010111112131414151516171819191010101112131414151516171819191010101112131414151516171819191910101011121314141515161617181919191919191919191910101010101111121314141515161617161617181819191910<	100%	5 years	25 Jan 2019		
20				100%	3 years and 5 years	22 Nov 2026 22 Nov 2028
21	Refrigeration Electrical Engineering Corporation	Construction & Engineering	VND 2.32 trillion (~USD 100 million)	100%	10 years	28 Jan 2019
22	CJ Logistics Asia Pte. Ltd.	Air Freight & Logistics	SGD 70 million (~USD 52 million)	100%	5 years	25 Mar 2019
23	Nexus International School (Singapore) Pte. Ltd.	Education Services	SGD 150 million (~USD 110 million)	100%	12 years	3 Dec 2019
24	Joint Stock Company Electricity Produc	Independent Power	VND 400 billion (~USD 17 million)	100%	5 years	24 Dec 2019
		Electricity Producers	VND 2.15 trillion (~USD 93 million)	100%	15 years	24 Dec 2019

¹Fully redeemed.

²In a co-guarantee (50:50) arrangement with KBank.



	BOND ISSUER	INDUSTRY	BOND ISSUE SIZE (LCY & USD EQUIV.)	GTEE %	BOND TENOR	DATE OF ISSUANCE
25	GELEX Group Joint Stock Company	Electrical Equipment	VND 1.15 trillion (~USD 50 million)	100%	10 years	31 Dec 2019
26	Thaifoods Group Public	Food Products	THB 2.0 billion (~USD 66 million)	100%	5 years	8 Jan 2020
20	Company Limited	Toourroducts	THB1.0 billion (~USD 30 million)	100%	5 years	11 Nov 2021
27	Energy Absolute Public Company Ltd.	Independent Power and Renewable Electricity Producers	THB 3.0 billion ¹ (~USD 99 million)	50% ¹	7 years	10 Jan 2020
28	RMA (Cambodia) PLC	Specialty Retail	KHR 80 billion (~USD 20 million)	100%	5 years	9 Apr 2020
29	PRASAC Microfinance Institution PLC	Consumer Finance	KHR127.2 billion (~USD 31 million)	100%	3 years	23 Apr 2020
30	GLP Pte. Ltd.	Real Estate Management & Development	JPY 15.4 billion (~USD 149 million)	100%	9 years	24 Dec 2020
21	DT Katrosdan Triasmitra	Diversified Telecommunication	IDR 415 billion (~USD 30 million)	100%	3 years	8 Jan 2021
31	PT Ketrosden Triasmitra	Services	IDR 168 billion (~USD 12 million)	100%	5 years	8 Jan 2021

¹CGIF risk participated 50% of ADB's investment in Energy Absolute Public Company Ltd.'s Green Bonds issuance.



	BOND ISSUER	INDUSTRY	BOND ISSUE SIZE (LCY & USD EQUIV.)	GTEE %	BOND TENOR	DATE OF ISSUANCE
32	JWD InfoLogistics Public	Commercial Services &	THB 700 million (~USD 23 million)	100%	5 years	5 Mar 2021
32	Company Limited	Supplies	THB 1.2 billion (~USD 36 million)	100%	9 years	1 Dec 2021
33	Hanwha Solutions Corporation	Semiconductors & Semiconductor Equipment	CNH 1.0 billion (~USD 153 million)	100%	3 years	19 Apr 2021
24	Tolotoch Limitod	Diversified Telecommunication Services	KHR 80 billion (~USD 20 million)	100%	5 years	25 Aug 2021
34	Telotech Limited	Diversified Telecommunication Services	KHR 82.08 billion (~USD 20 million)	100%	5 years	29 Dec 2023
35	Hanwha Q Cells Malaysia Sdn. Bhd.	Semiconductors & Semiconductor Equipment	MYR 150 million (~USD 36 million)	100%	3 years	1 Sep 2021



	BOND ISSUER	INDUSTRY	BOND ISSUE SIZE (LCY & USD EQUIV.)	GTEE %	BOND TENOR	DATE OF ISSUANCE
			IDR 96.5 billion (~USD 7 million)	100%	3 years	8 Sep 2021
			IDR 223 billion (~USD 16 million)	100%	5 years	8 Sep 2021
36	PT Polytama Propindo Chemicals IDR 104 billion ¹ (~USD 7 million) IDR 56 billion ¹ (~USD 4 million) IDR 110.25 billion ¹ (~USD 8 million)	Chemicals		100%	3 years	8 Sep 2021
50				100%	5 years	8 Sep 2021
				100%	3 years	4 Mar 2022
			IDR 110.25 billion ¹ (~USD 8 million)	100%	5 years	4 Mar 2022
37	China Education Group Holdings Ltd.	- Education Services	CNH 500 million (~USD 78 million)	100%	3 years	22 Mar 2022
			CNH 500 million (~USD 73 million)	100%	3 years	19 Apr 2023



	BOND ISSUER	INDUSTRY	BOND ISSUE SIZE (LCY & USD EQUIV.)	GTEE %	BOND TENOR	DATE OF ISSUANCE
38	First Real Estate Investment Trust	Healthcare REIT	SGD 100 million (~USD 74 million)	100%	5 years	7 Apr 2022
39	SNC Former Public Company Limited	Electrical Equipment	THB 1 billion (~USD 31 million)	100%	5 years	27 Jan 2023
40	Apeiron Agrocommodities Pte. Ltd.	Oil, Gas & Consumable Fuels	SGD 50 million (~USD 37 million)	100%	5 years	23 Jun 2023
41	Erajaya Digital Pte. Ltd.	Specialty Retail	SGD 50 million (~USD 36 million)	100%	3 years	24 Aug 2023
42	Hope Education Group Co., Ltd. (HEG-THB)	Diversified Consumer Services	THB 1.3 billion (~USD 36 million)	100%	3 years	28 Sep 2023
43	INTI Universal Holdings SDN. BHD. (HEG-MYR)	Consumer Discretionary	MYR 165 million (~USD 34 million)	100%	5 years	2 Nov 2023
4.4	PT ADHI Commuter Properti TBK Real Estate Management & Development	PLADHI (ommuter Properti	IDR 15.7 billion (~USD 1.0 million)	100%	3 years	8 Dec 2023
44		IDR 484.2 billion (~USD 31.2 million)	100%	5 years	8 Dec 2023	



	BOND ISSUER	INDUSTRY	BOND ISSUE SIZE (LCY & USD EQUIV.)	GTEE %	BOND TENOR	DATE OF ISSUANCE
	A&A Green Phoenix Group	Construction Materials	VND 300 billion (~USD 12 million)	100%	7 years	14 Dec 2023
45	Joint Stock Company	Construction Materials	VND 600 billion (~USD 25 million)	100%	7 years	14 Dec 2023
46	CIA FIRST International School Co. Ltd.	Diversified Consumer Services	KHR 41 billion (~USD 10 million)	100%	5 years	15 Dec 2023
47	Tecomen Holding Joint Stock Company	Household Durables	VND 200 billion (~USD 8 million)	100%	5 years	28 Dec 2023
48	Hektar Real Estate Investment Trust	Retail REITs	MYR 215 million (~USD 45 million)	100%	5 years	15 Feb 2024
49	Daewoo Engineering & Construction Co., Ltd.	Construction & Engineering	SGD150 million (~USD 112 million)	100%	5 years	05 Mar 2024



APPENDIX 2: GUARANTEED BOND AWARDS







BEST LOCAL CURRENCY BOND

Global Capital Asia 2019

THB 2.22 billion

5 years





3 & 5 years

BEST MYANMAR DEAL

Finance Asia Achievement Awards 2019

> **THB 2.22 billion** 5 years



BEST LOCAL CURRENCY BOND VIETNAM

> The Asset Country Awards 2019

VND 2.318 trillion 10 years











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